# B Management Consulting Inc.

#### **Municipal Study 2007**

#### **City of Greater Sudbury**





#### Presentation

- ☐ Provide an update on the 2007 Municipal Study
- ☐ 79 municipalities in the study
  - Presentation focuses on municipalities with populations greater than 100,000
- ☐ Municipal Profile
- Municipal Financial Information
- □ Select User Fees
- ☐ Tax Policies, Tax Rates
- □ Comparison of Relative Taxes
- Water/Sewer Comparisons
- Taxes as a % of Income



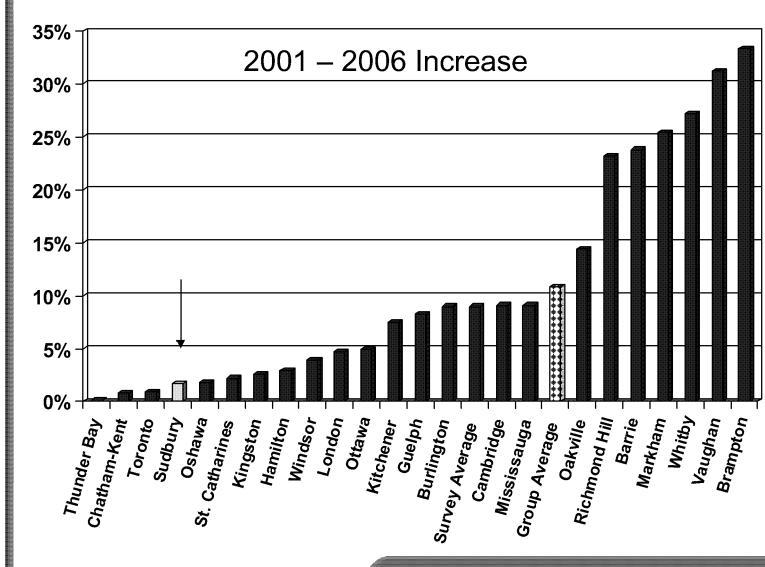


### Municipal Profile

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#### Population Statistics



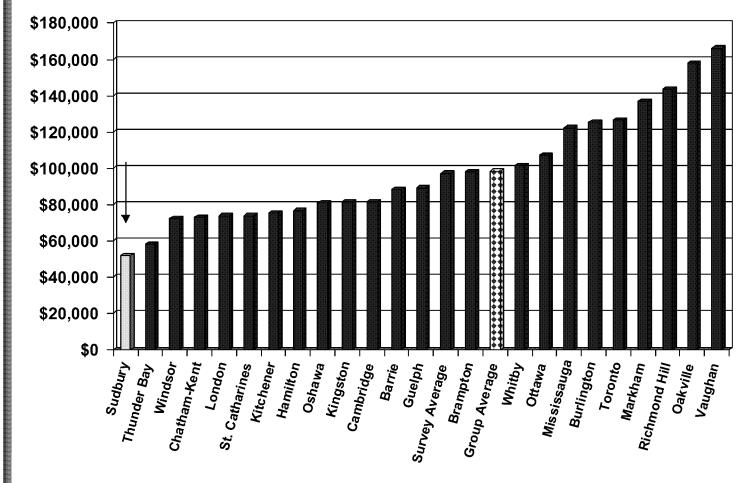
Sudbury's increase is 1.7% (01-06) compared to the survey average of 9.0%

Source: Stats Canada

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#### 2007 Unweighted Assessment per Capita

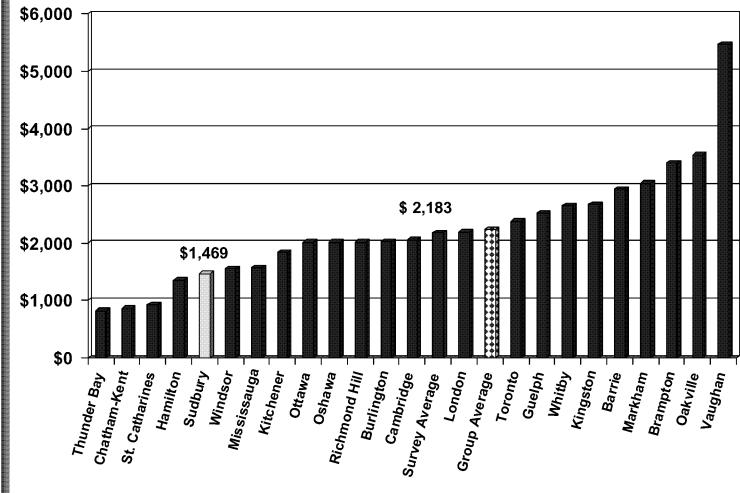


In comparison to the full 79 municipalities, Sudbury is the 4<sup>th</sup> lowest

All Northern Ontario municipalities have a lower than average unweighted assessment per capita



#### 2006 Construction Value per Capita



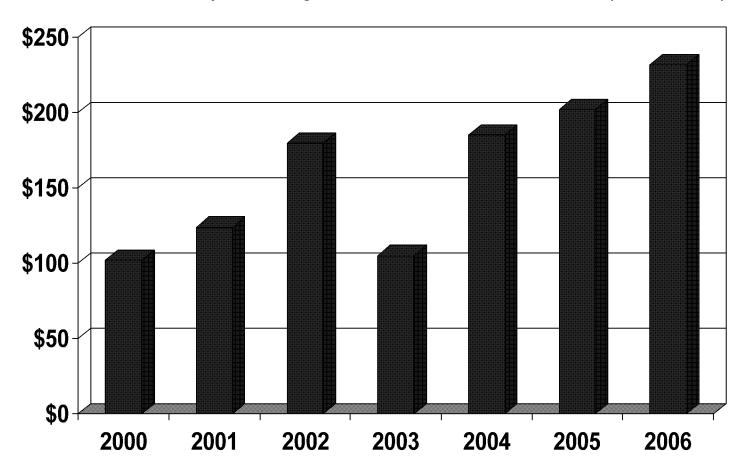
While the 2006 activity is lower than the survey average, Sudbury's activity is higher than other Northern municipalities such as Timmins, Thunder Bay and SSM

Building permit value per capita provides an indication of the relative activity in each municipality





Sudbury Building Permit Construction Value (in millions)

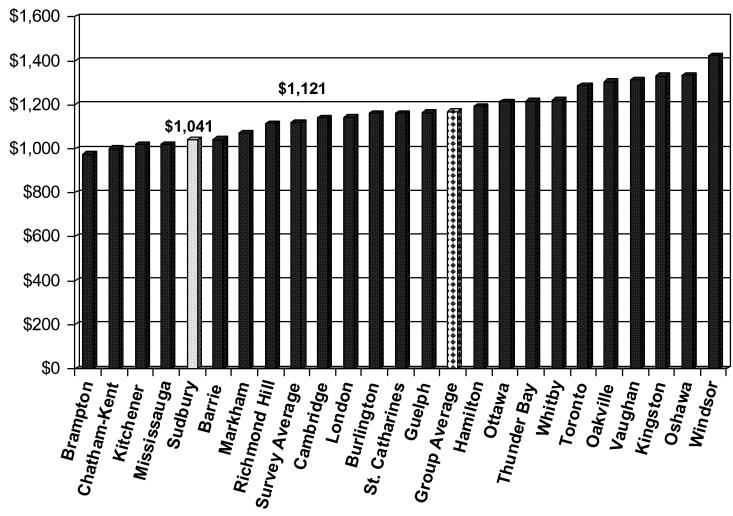


Construction value has been trending upward since 2003



# Municipal Financial information

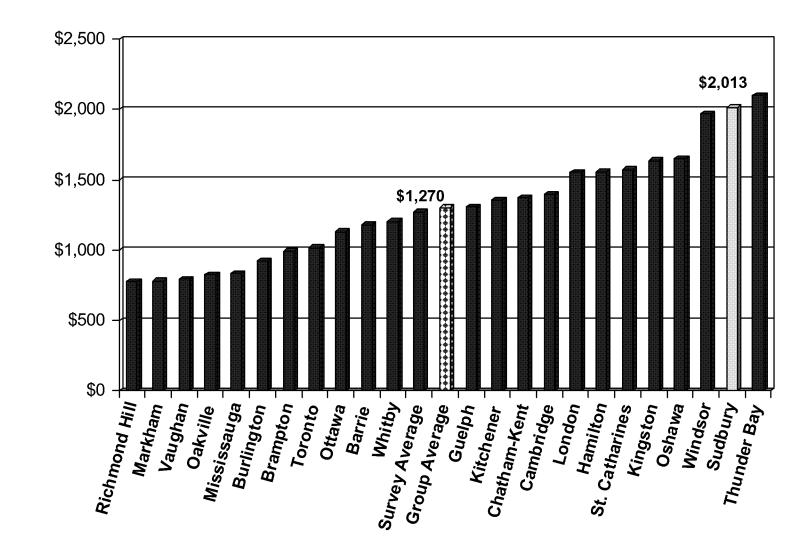
#### Net Municipal Levy per Capita



Below survey and group average and lower than all other Northern municipalities in the Study

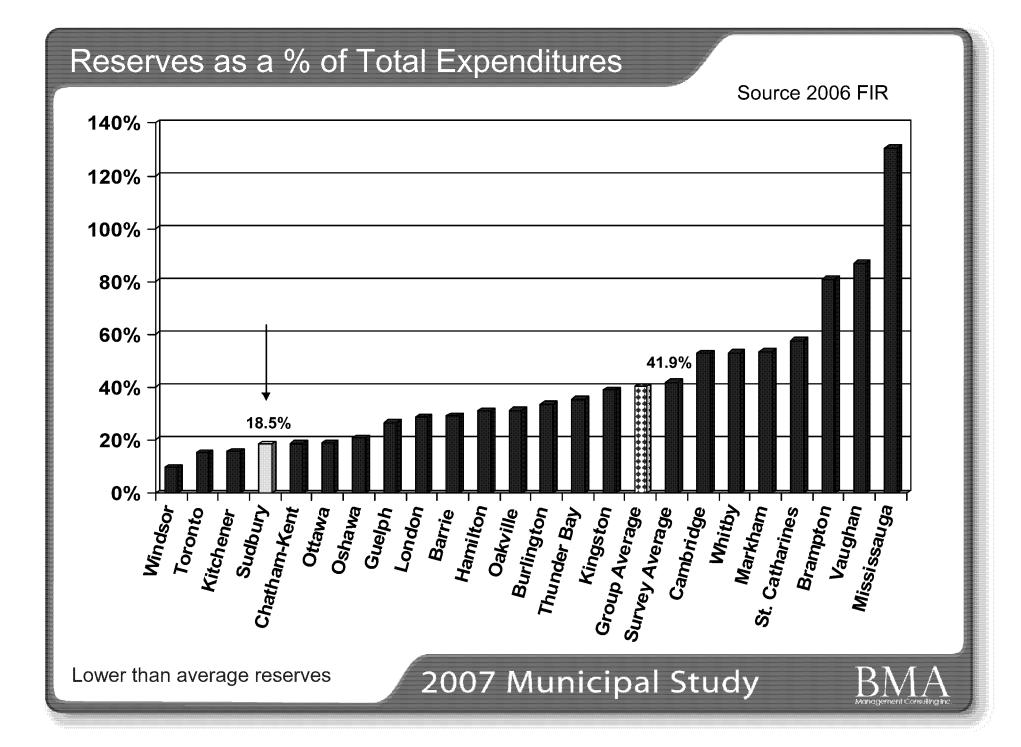


#### Net Levy per \$100,000 Assessment



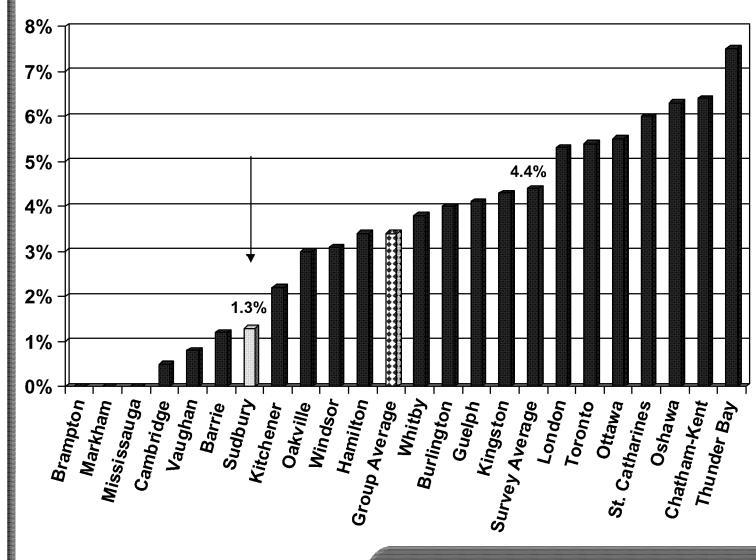
Above survey and group average







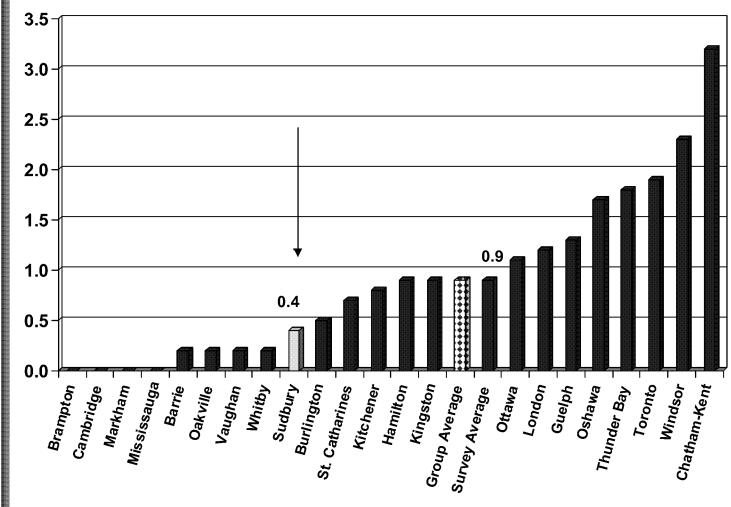
Source 2006 FIR



Debt in Sudbury is significantly lower than the survey average



#### Outstanding Debt to Reserve Ratio



Recommended to have a ratio 1:1

For every dollar of reserves, the municipality has \$0.40 of debt -Sudbury's low level of debt places its debt to reserve ratio amongst the lowest in the survey, lower than other Northern municipalities such as Thunder Bay, North Bay and SSM

Source 2006 FIR



#### **Expenditures Per Capita**

					Total	
			100,000 +		Survey	
Services Per Capita	Sudbury		<b>Population</b>		Average	
Planning & Zoning	\$	17	\$	17	\$	19
Fire	\$	112	\$	129	\$	111
Transit	\$	57	\$	77	\$	52
Police	\$	235	\$	245	\$	220
Recreation Programming and						
Facilities (Combined)	\$	65	\$	69	\$	68
Library	\$	43	\$	43	\$	36
Waste Disposal	\$	7	\$	6	\$	17
Assistance to the Aged	\$	24	\$	23	\$	20
Storm	\$	12	\$	10	\$	13
Roadways	\$	207	\$	105	\$	113
Recycling	\$	30	\$	19	\$	17
Ambulance	\$	52	\$	32	\$	52
General Assistance	\$	162	\$	151	\$	144
Winter Conrol	\$	94	\$	26	\$	23
Waste Collection	\$	26	\$	18	\$	16
Public Health	\$	39	\$	24	\$	24
Child Care	\$	22	\$	19	\$	16
Social Housing	\$	102	\$	94	\$	81

The services above the blue line are at or below the average for the municipalities with 100,000 or greater populations

The services below the blue line are above the average for the municipalities with 100,000 or greater populations



#### Select MPMP Comparisons

Service MPMP	Sudbury		100,000 + Population		Total Survey Average	
Transit Operating Costs Per						
Regular Service Passenger trip	\$	3.15	\$	3.33	\$	4.63
Waste Disposal Costs Per Tonne	\$	43	\$	55	\$	69
Fire Costs Per \$100,000						
Assessment	\$	1.82	\$	1.36	\$	1.21
Roadways Operating Costs Per						
Lane Km	\$	2,292	\$	1,868	\$	2,065
Recycling Costs Per Tonne	\$	183	\$	135	\$	136
Winter Control Operating Costs Per						
Lane Km	\$	3,609	\$	1,936	\$	1,371
Waste Collection Cost Per Tonne	\$	108	\$	77	\$	80

below the average for the municipalities with populations of 100,000 or greater

above the average for the municipalities with populations of 100,000 or greater

- •Low assessment base and large land area contribute to higher Fire costs
- •Large geographic areas contributes to higher waste collection costs
- •Winter control is impacted by weather conditions
  - Amongst lowest in Northern municipalities



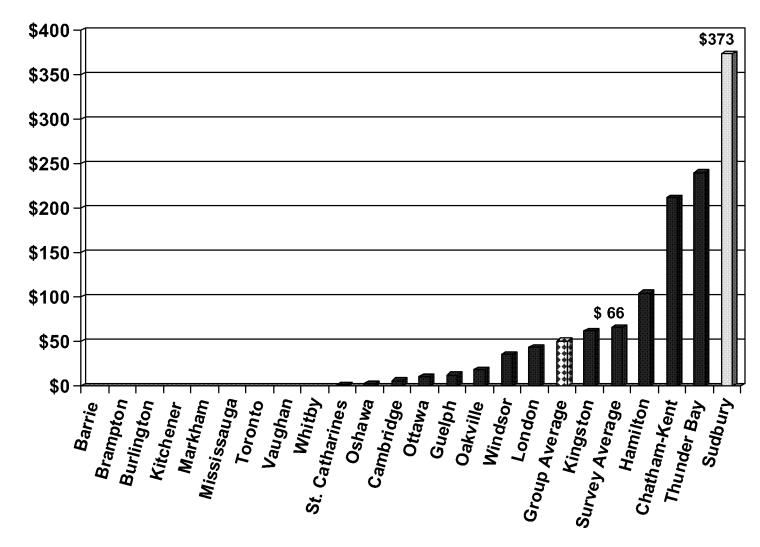
#### Select User Fees as a % of Expenditures

Service	Sudbury	Survey Average
Waste Disposal	79%	51%
Transit	43%	38%
Cemetery	86%	49%
Recreation Programming	14%	61%
Planning & Zoning	16%	31%
Recreation Facilities, Other	41%	30%

■ With the exception of Recreation Programming and Planning & Zoning, the City's user fees as a percentage of expenditures are above the survey average

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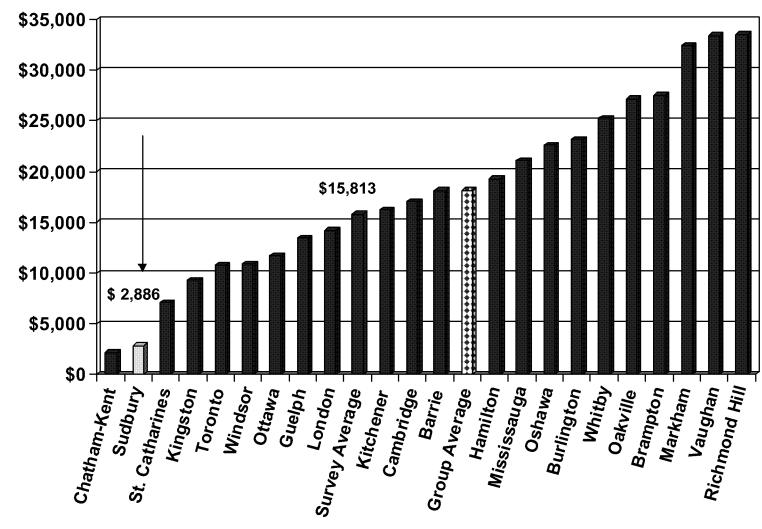
#### **OMPF** Grant per Capita



Highest in the survey



#### Development Charges – Single, Semi-Detached



Amongst the lowest residential development charges





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#### Summary of Tax Ratios - 2007

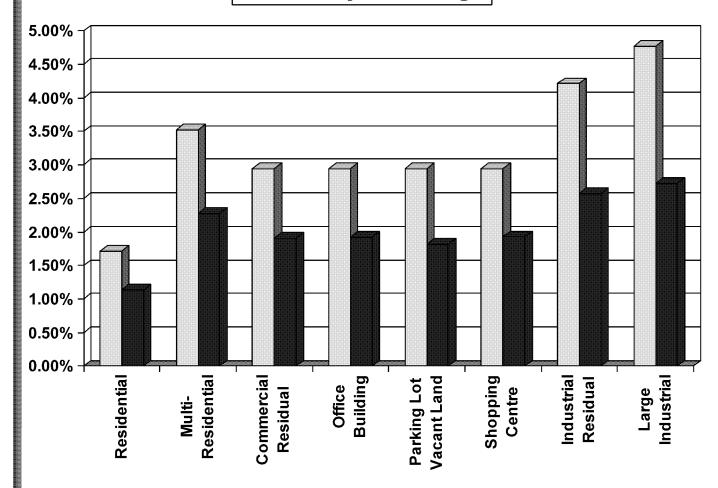
Property Type	Sudbury Ratio	Survey Average
Multi-Residential	2.0591	2.1175
Commercial	1.7206	1.7536
Industrial (Residual)	2.5596	2.3034
Industrial (Large)	2.9012	3.0009

☐ With the exception of Industrial (Residual), Sudbury's ratios are lower than the survey average for each class



## Municipal Tax Rates

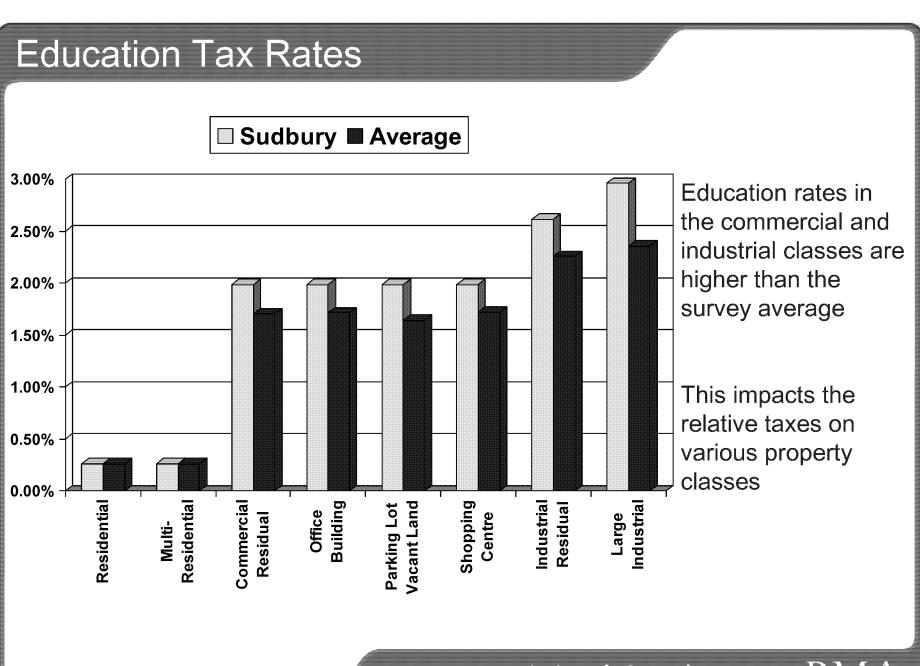




Municipal tax rates are higher than the survey average in all categories

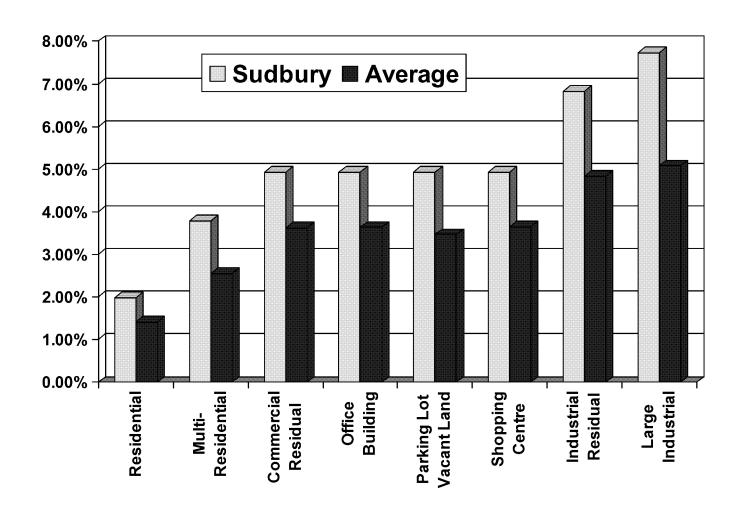
Below average spending but low assessment base results in higher municipal tax rates





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#### **Total Tax Rates**



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#### **Property Types**

- □ Detached Bungalow
- ☐ Senior Executive

- □ Walk-up Apartment
- ☐ High-rise Apartment

- □ Neighbourhood Shopping
- **☐** Office Building
- ☐ Hotel
- ☐ Motel
- □ Vacant Land Industrial
- ☐ Large Industrial
- ☐ Standard Industrial





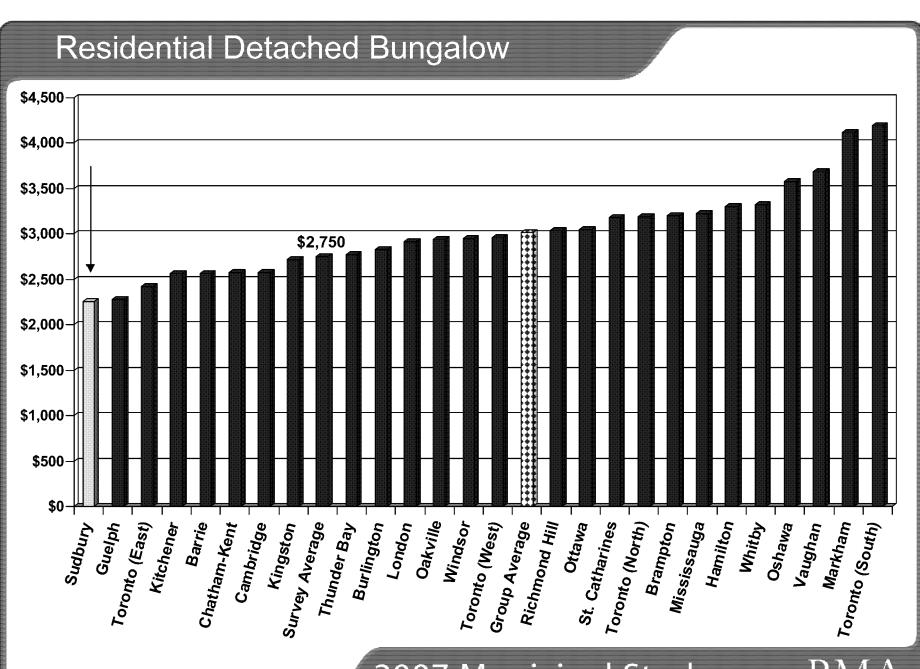




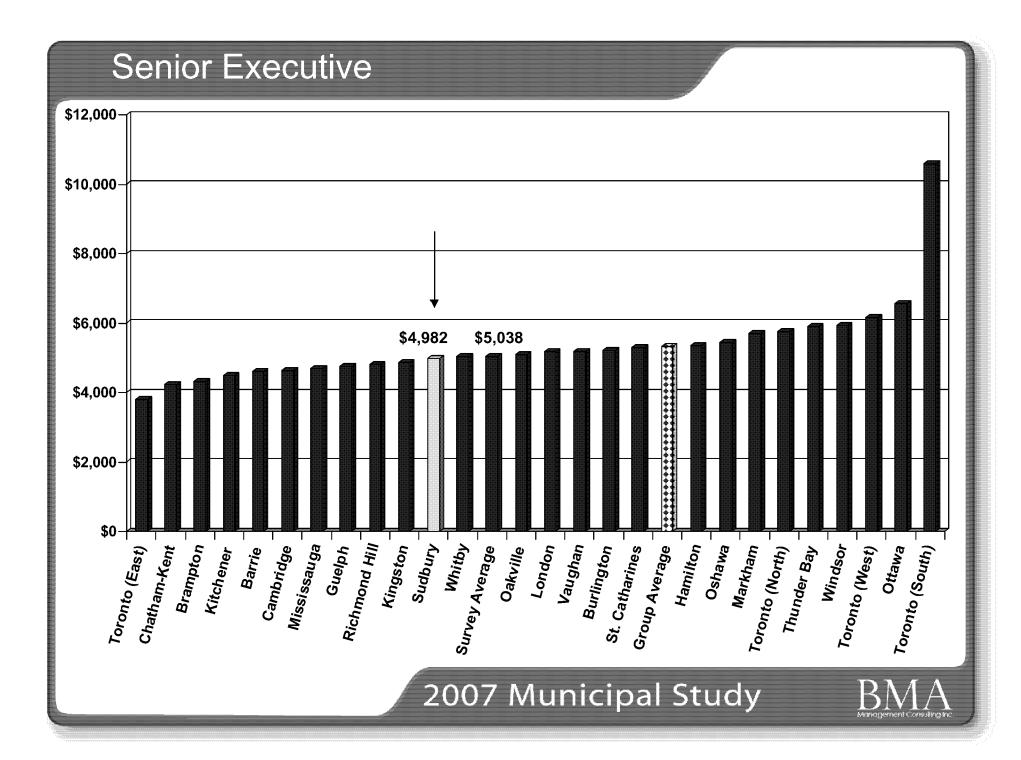


- •Comparable properties are used across the 79 municipalities
- •Multiple properties are included in each municipality
- •Focus should be on the trends rather than the absolutes

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#### Residential - Summary

☐ In relation to the other 79 municipalities in the survey, Sudbury's relative tax position for the blended two residential classes is "low-mid"

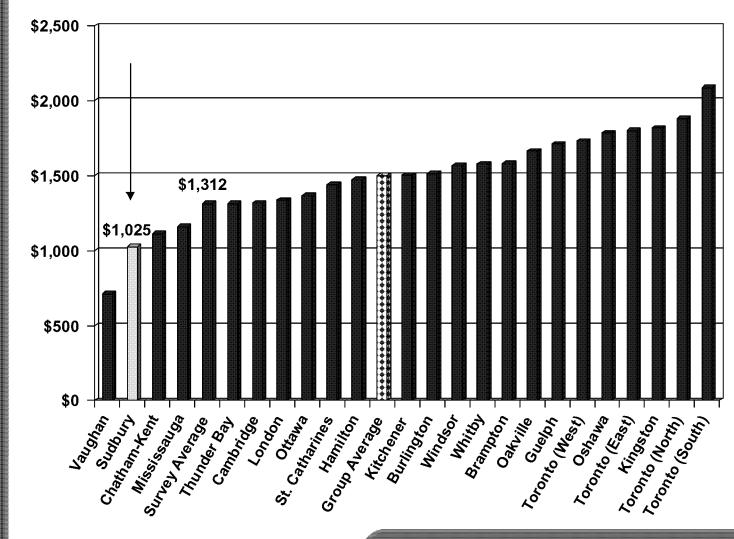
low-mid

☐ In relation to municipalities 100,000 or greater, Sudbury is "low"

low



#### Multi-Residential Walk Up (per unit)

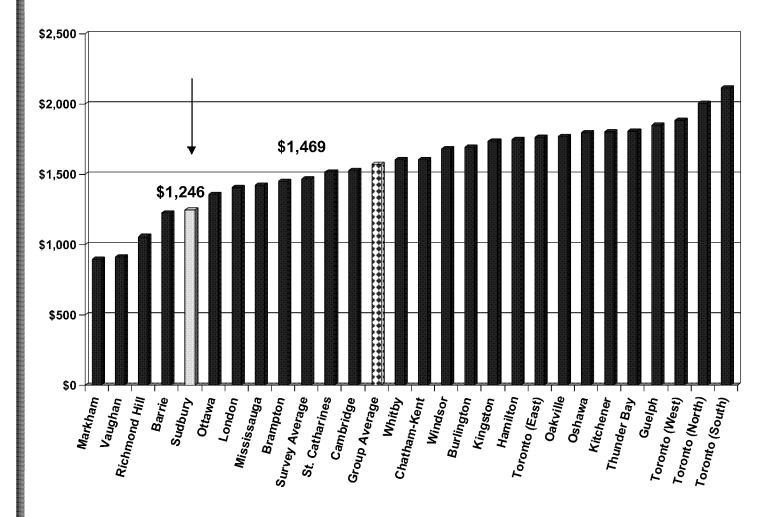


Tax burden ranking is in the low range for the entire survey

Sudbury is 2<sup>nd</sup> lowest for municipalities with populations 100,000 or greater



#### Multi-Residential Mid/High Rise (per unit)



Tax burden is below the survey average

Sudbury is also below the average for municipalities with populations greater than 100,000



#### Multi-Residential - Summary

☐ In relation to the other 79 municipalities in the survey, Sudbury's relative tax position for the blended two multi-residential classes is "low"

low

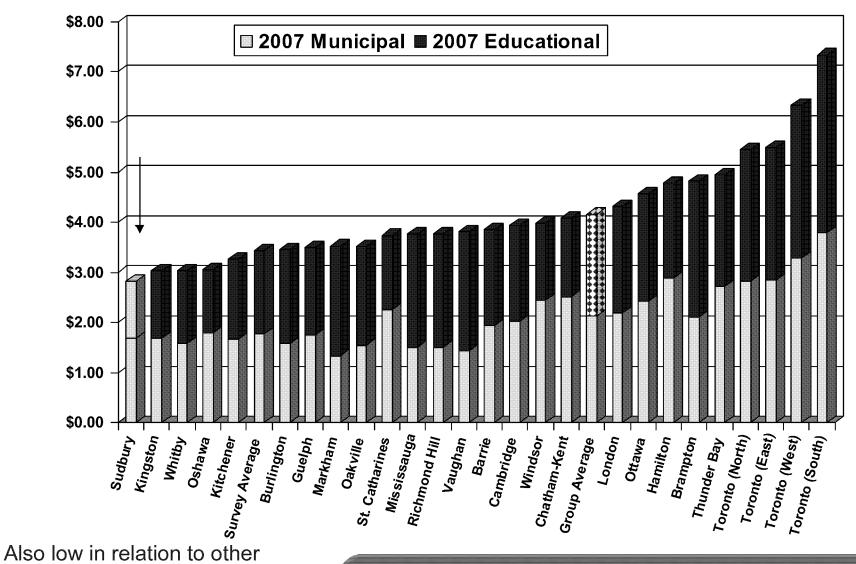
☐ In relation to municipalities 100,000 or greater, Sudbury is also "low"

low



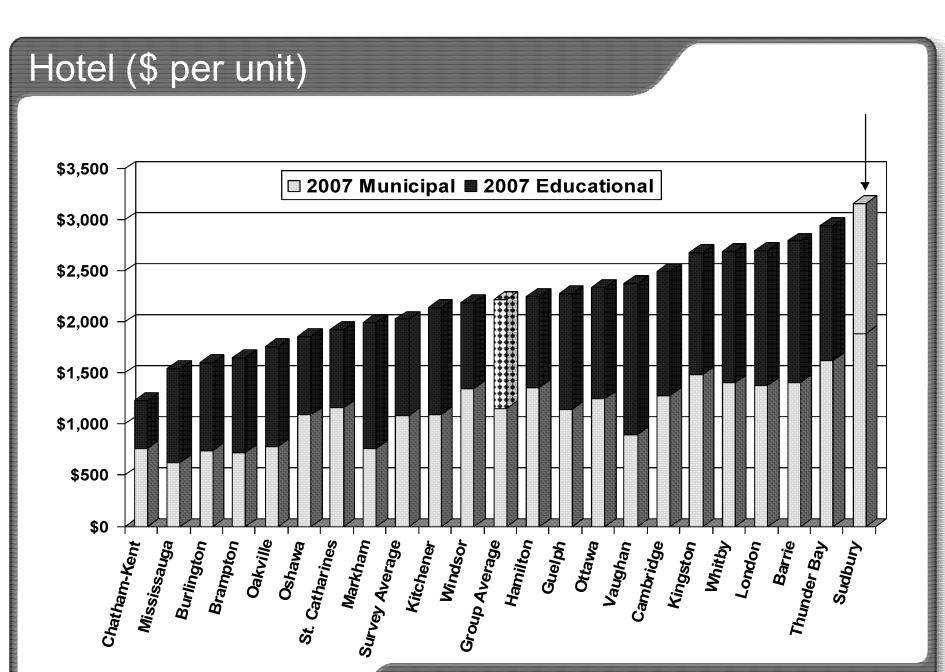
#### Neighbourhood Shopping(\$ per sq. ft.)

Northern municipalities



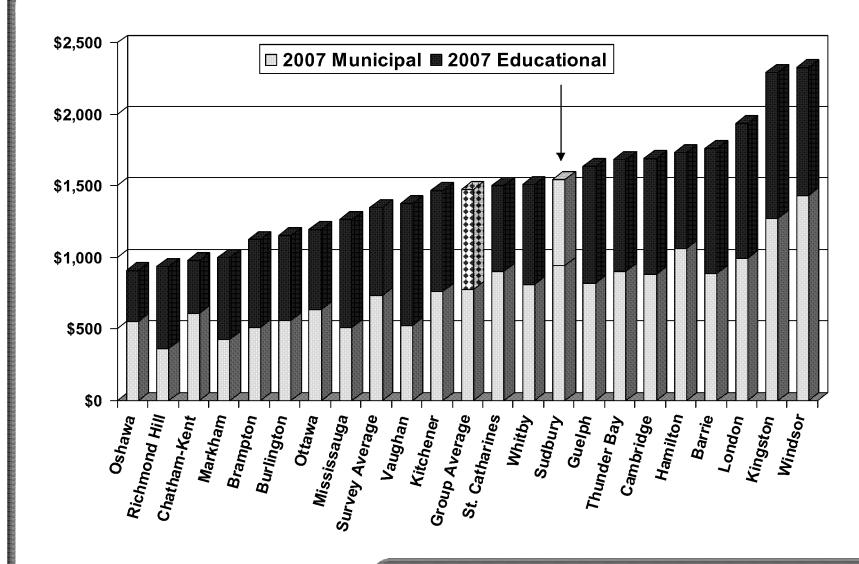
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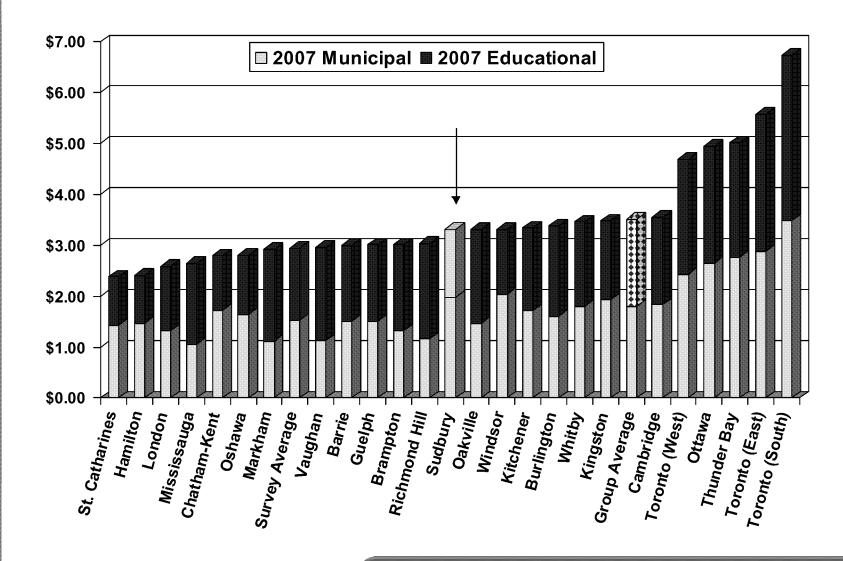


#### Motel (\$ per unit)





#### Office (\$ per unit)





#### Commercial - Summary

☐ In relation to the other 79 municipalities in the survey, Sudbury's relative tax position

High Office

Low Neighbourhood Shopping

High Hotel/Motel

☐ In relation to municipalities 100,000 or greater, Sudbury's relative tax position

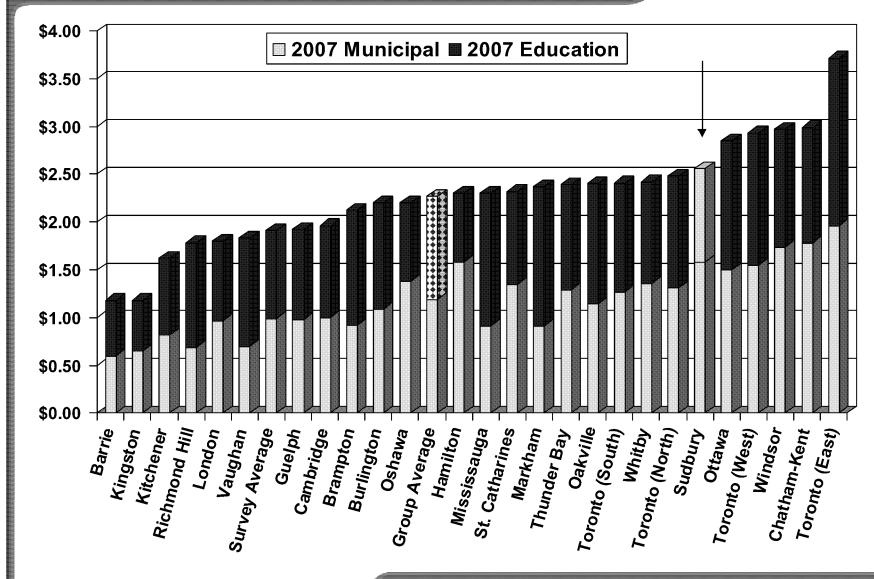
Mid Office

Low Neighbourhood Shopping

Mid-High Hotel/Motel

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#### Industrial Standard (\$ per sq. ft.)





#### Large Industrial (\$ per sq. ft.) \$2.50 ■ 2007 Municipal ■ 2007 Education \$2.00 \$1.50 \$1.00 \$0.50 \$0.00 Group Average ¯ St. Catharines Survey Average Mississauga Toronto (South) Chatham-Kent Kitchener Hamilton Toronto (East) Brampton Cambridge -Richmond Hill Toronto (West) Thunder Bay Burlington . Oakville Windsor Markham Vaughan Guelph Ottawa Sudbury Oshawa Barrie London Kingston Whitby



#### Industrial - Summary

☐ In relation to the other 79 municipalities in the survey, Sudbury's relative tax position for industrial classes are:

High

☐ In relation to municipalities 100,000 or greater, Sudbury is also "high"

High



### "Like" Property Comparison: Summary

		Multi-		Industrial	
Municipality	Residential	Residential	Commercial		
Sudbury Full Survey	low	low	mid-high	high	
Sudbury 100,000 + Survey	low	low	mid-high	high	

# Comparison of Water/Sewer Costs

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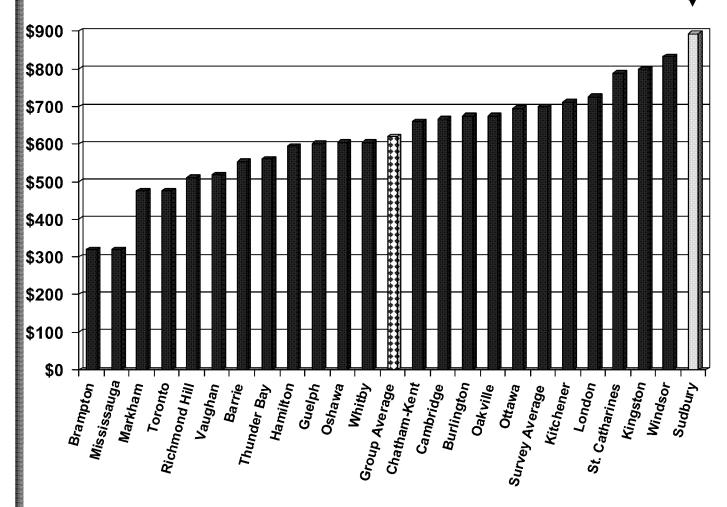
### Water/Sewer Cost Summary

Municipality - Water & Sewer Costs	Res	sidential	Co	mmercial	ln	dustrial	Ir	ndustrial	lr	ndustrial		Industrial
Volume Meter Size	3	00 m3 5/8"	10	0,000 m3 2"	30	),000 m3 3"	10	0,000 m3 <b>4"</b>	50	0,000 m3 6"	1,	000,000 m3 6"
Sudbury	\$	894	\$	20,178	\$	59,195	\$	192,499	\$	949,271	\$	1,891,950
Survey Average	\$	700	\$	18,598	\$	54,745	\$	176,558	\$	871,665	\$	1,724,486
% difference		28%		8%		8%		9%		9%		10%

- □ Average residential property
  - Survey average \$700
  - Sudbury \$894



#### Residential Water/Sewer Cost



Sudbury's water/sewer cost of \$894 is above the survey average of \$700

Total survey ranged from \$319-\$1,215

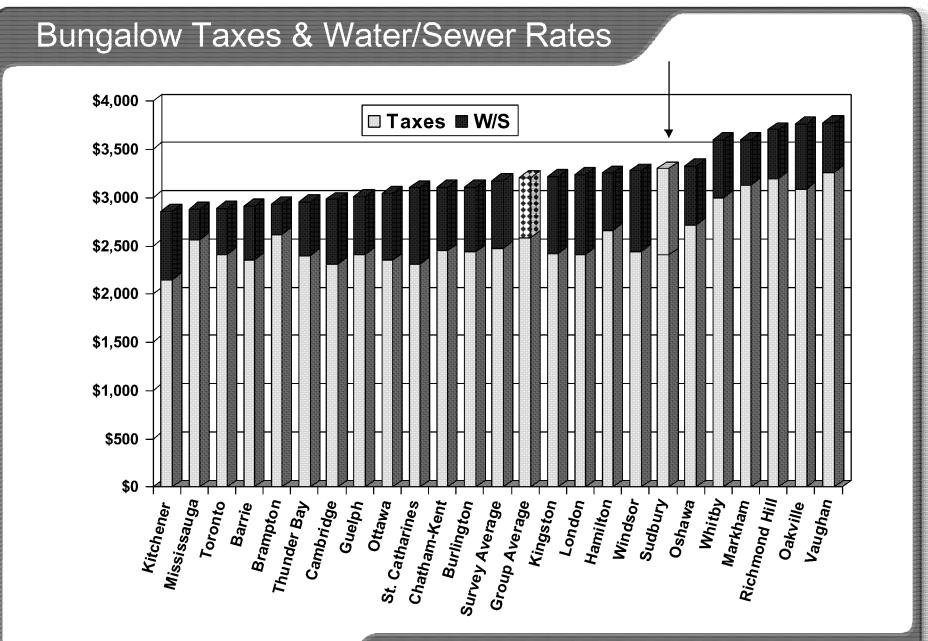
In comparison to municipalities 100,000 or greater, highest in the survey



# Taxes as a % of Ingome

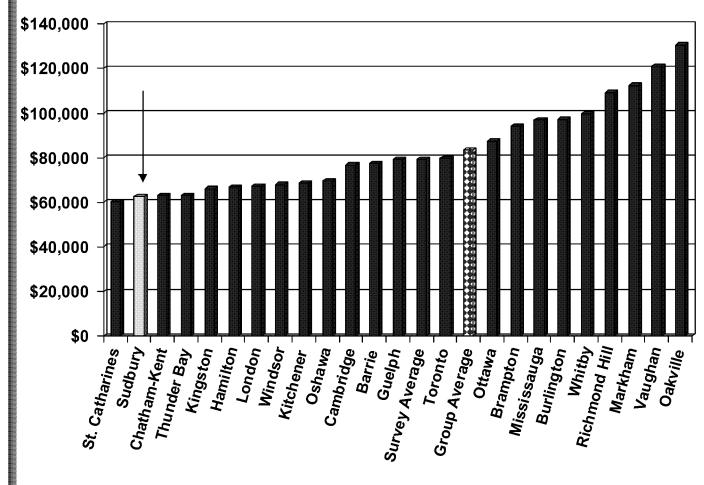
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#### Average Household Income



Sudbury's average household income (Financial Post 2007) was low in comparison to the total survey of 79 municipalities

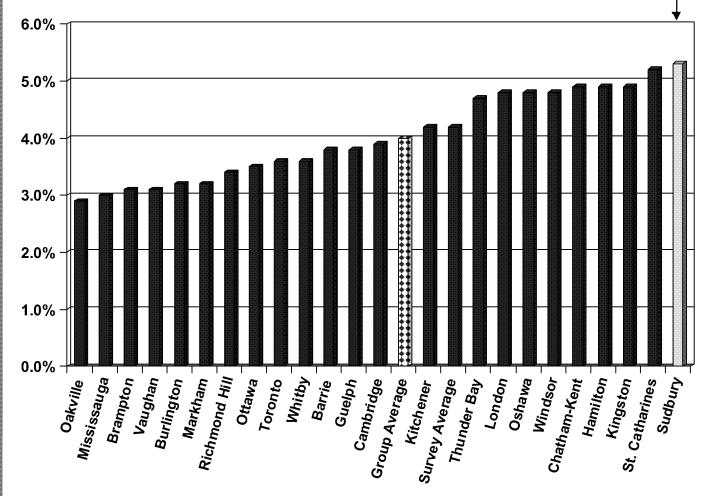
Sudbury's average household income was \$62,500 compared to the survey average of \$79,304



#### Property Taxes as a % of Income 4.0% 3.5% Sudbury's 3.0% property taxes as a percentage of 2.5% income (3.8%) is 2.0% above the survey average of 3.2% 1.5% 1.0% 0.5% 0.0% Survey Average -Richmond Hill Group Average St. Catharines Cambridge Toronto Windsor Chatham-Kent Burlington Brampton Markham London Kingston Thunder Bay Ottawa Vaughan Whitby Kitchener Guelph Sudbury



#### Property Taxes + W/S as a % of Income



Sudbury's property taxes as a percentage of income (5.3%) is above the survey average of 4.2%

Highest in the survey of municipalities 100,000 or greater



## **Sudbury Summary** ☐ Unweighted assessment is below average - 4<sup>th</sup> lowest in the entire survey - this poses challenges in funding municipal programs and services Building permit activity lower than average but trending upward ☐ Low net municipal levy per capita ☐ Relatively low reserves but also low debt ☐ With the exception of Industrial, Tax Ratios are below the average for all classes of properties Low relative tax burden in residential and multi-residential classes Mid-High relative tax burdens in commercial and industrial ■ Water/Sewer rates ranked high in all categories Municipal burden as percentage of income is higher than average in Sudbury driven in part by higher water/sewer costs and lower

relative income levels

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